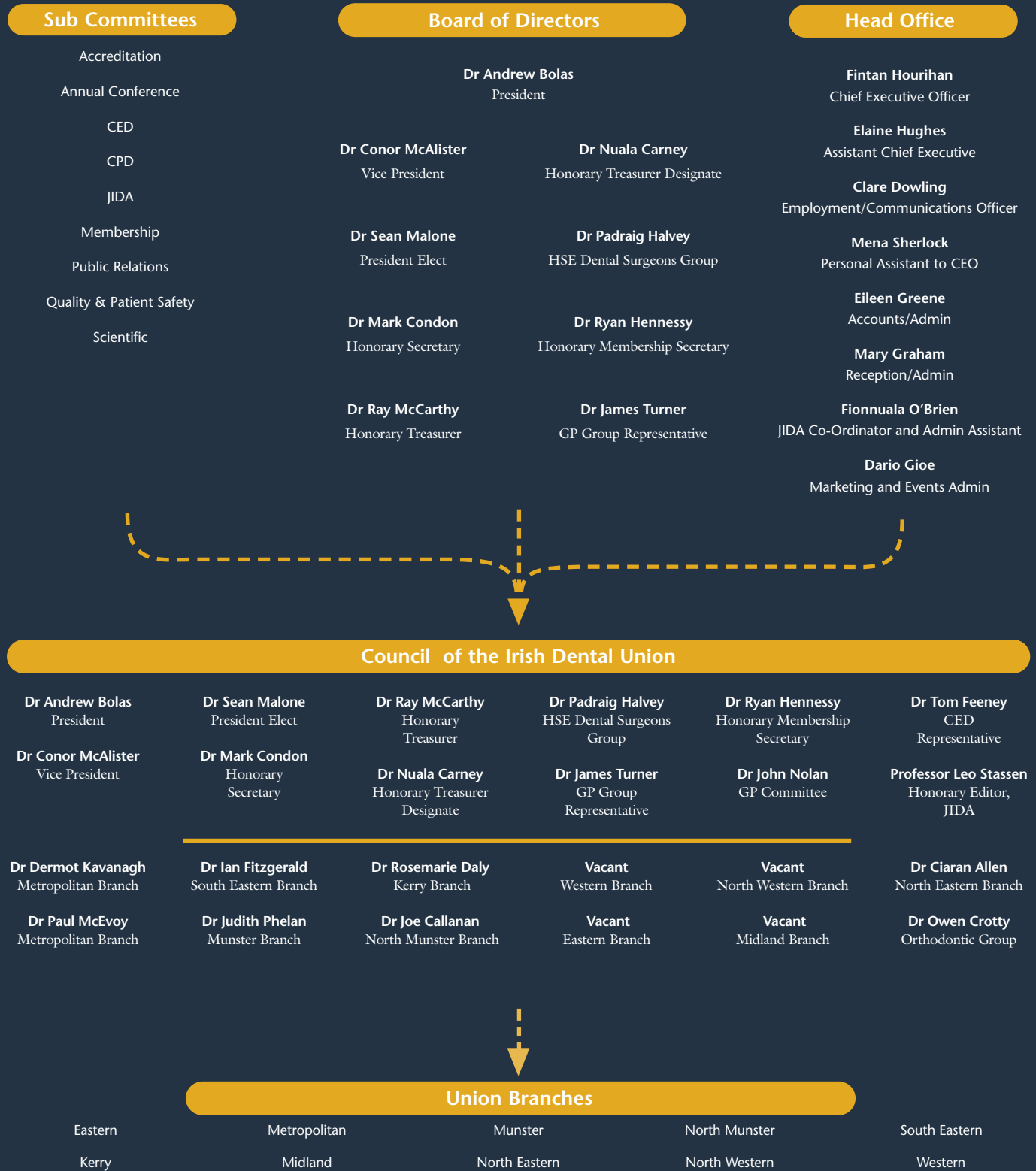


ANNUAL

REPORT

2012





As of December 31, 2012

MISSION STATEMENT

The IRISH DENTAL ASSOCIATION exists to promote the advancement of the interests of the dental profession and promote the well-being of our country's population through the attainment of optimum oral health.

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◆ PRESIDENT'S REPORT



Left: Professor Diarmuid Shanley (centre) was recognised for his contribution to dentistry – he is pictured with Dr Andrew Bolas (left) and Dr Conor McAlister (right).
Above: IDA Chief Executive Fintan Hourihan, then President Dr Andrew Bolas and Dr Seamus Killough, President, Northern Ireland Branch of the British Dental Association.

It is said that time flies when you're having fun, or busy. I am delighted to say that I have been both in the year since I received my chain of office from Dr Conor McAlister in Killarney. I am also delighted to say that as I prepare to hand over to Dr Sean Malone, the Association remains in a strong position in terms of finances and, more importantly, membership.

The picture remains the same

One year into our new Government's term and the leaders of our country still have not realised the short-sighted approach they have to the oral health of the nation. The State-funded schemes remain in their inadequacy, and reactionary dentistry is the order of the day. For centuries, clinicians have affirmed that prevention is better than cure, and yet the Government refuses to accept our arguments that preventive care would allow the budget allocated to dentistry to be put to better use. I coined the phrase "toothless Ireland" during some PR work I did at the conference in Killarney, and unfortunately we are now a year closer to that as a reality. Meetings this year with Ministers Alex White and John Perry, as well as numerous press releases, have been used to highlight our position and, in the continued absence of a Chief Dental Officer, our advice to the Government. After another successful Mouth Cancer Awareness Day, we have also seen how State agencies have failed to engage with the Association.

Strength in numbers

This year saw the membership of the Association and Union climb to over 1,500 dentists. The Association is only as strong as its parts, so it is great to see so many colleagues remaining as members or joining up. For many years the Association has been telling members that membership will offer them savings in the long term. This year, thanks to significant discounts available on indemnity through membership, and other deals negotiated by the team in IDA House, just a little of the financial burden we are all facing at the minute has been reduced.

Continuing professional development

The CPD Roadshow is well underway now, with courses in Cork, Dublin, Limerick, Galway and Sligo. Attendances have been good, and the quality and variety of the speakers and topics covered are a testament to the planning that was put in place. Congratulations to Dr Garry Heavey and his team.

HSE Dental Service

Negotiations continued between the Union and the HSE over the last year in attempts to iron out the structures that will be in place for those of us working for the HSE. Integrated Service Areas (ISAs) are now taking shape, with most of these areas having a Principal Dental



At the Sensodyne Sensitive Dentist of the Year Awards were then Association President Dr Conor McAlister with (from left): Dr Marcas Mac Domhnaill; Dr Claire McGrath; Dr Sarah McMorrow; Dr Mairead Browne; and, Dr Eoin Fleetwood.

Surgeon. An Inspectorate and a National Office have also been established. The Union is currently concerned with the staffing levels and structures below the Principal Dental Surgeon grade. As I write this, we are also faced with the impending terms and conditions of the ‘Croke Park II’ deal. The HSE Dental Service is chronically understaffed, with 20% of the dentists having left the service over the last two years without replacement. Croke Park II is likely to further reduce that number without prospect of replacement.

Anniversaries

Congratulations to Cork University Hospital Dental School on reaching the grand old age of 100. Few institutions reach such a milestone, and to have both dental schools in the country get there illustrates the quality of our undergraduate training. In true Cork fashion, the celebrations will go on for the rest of the year. Also of note, our nearest neighbours, the Northern Ireland Branch of the British Dental Association, also reached a milestone with their 90th anniversary this year.

Thanks

I would like to thank all my friends and colleagues who have provided me with the support and advice I needed in my Presidential year. A big thank you to all my colleagues on the Board

of Directors and the Council of the Association. A particular thank you to Dr Ray McCarthy, who hands over the reins of Treasurer after having minded our money so well for the last two years. I would also like to single out Dr Conor McAlister, who despite being an extremely hard act to follow, has also been a great guide for me in my role.

The Association would be nothing without the hard work and commitment of the staff of IDA House: CEO Fintan Hourihan, Asst. CEO Elaine Hughes, Clare Dowling, Mena Sherlock, Eileen Greene, Mary Graham, Fionnuala O’Brien and Dario Gioe. To each of you I owe a debt of gratitude for all the hard work, time and effort you put into making the Association and Union a better organisation for us the dentists.



Dr Andrew Bolas
President

◆ CHIEF EXECUTIVE'S REPORT



Clockwise from above: Then IDA President Dr Andrew Bolas, with Minister for Health Dr James Reilly and Fintan Hourihan in Killarney. At the launch of Mouth Cancer Awareness Day (from left): Mouth cancer survivor Gerry Collins; Dr Conor McAlistair; and, mouth cancer survivors Suzanne O'Leary and Reg MacMahon. Practice Management Seminar in Croke Park. The new IDA website. Dr Ed Cotter gave a pre-conference course on denture repairs and additions in Killarney.

Advocacy

Tooth whitening

After many years of discussion at EU level, a new European Council Directive regulating the use of hydrogen peroxide came into force on October 31, 2012 (Statutory Instrument 396 of 2012).

Tooth-whitening products containing over 6% hydrogen peroxide are now illegal and their sale is prohibited, while tooth whitening is restricted to those over 18 years of age. Consumers may only be sold products containing a limit of 0.1% hydrogen peroxide.

Products containing more than 0.1% and up to 6% can only be administered in the first instance by a dentist, and thereafter on the prescription of a dentist.

Welcoming the regulation of whitening, Dr Tom Feeny, the IDA representative on the Council of European Dentists, said the new regulations enhance patient safety by stipulating how and by whom tooth whitening should be carried out.

“If someone wants to have their teeth whitened they will have to have a clinical examination and first treatment by a dentist. The dentist must examine the patient to determine whether tooth whitening is a suitable treatment option, and to ensure the absence

of risk factors in the mouth. After that the patient will be able to continue the treatment by him or herself. The new regulations ensure that qualified dentists are carrying out what is a dental procedure, that safe products are being used and that the treatment is restricted to those over 18,” he said.

The IDA had previously warned of the dangers of some products available via the internet, which contain very high levels of hydrogen peroxide, and which could be lethal in the wrong hands. At the other end of the scale, some products contain very low levels of hydrogen peroxide and the IDA says that these are ineffective. Anyone who directly imports a tooth-whitening product from outside the EU may be considered to be the responsible person and therefore legally accountable for ensuring that the product is in compliance with the legislation.

The Irish Medicines Board and the Health Service Executive will co-ordinate and police activities in this area, initially focusing on products sold directly to consumers and illegal products that contain in excess of 6% hydrogen peroxide.

Main points:

- it is now legal for dentists to use up to 6% H₂O₂;
- the equivalent maximum CP concentration is 17%;
- hygienists cannot bleach teeth;
- first use requirement is met by examination and product checks/instruction;
- additional bleach can only be given to a patient on the prescription of a dentist;
- dentists who import products from outside the EU may become the responsible person;
- bleaching is not allowed in under 18s, except on an 'off-label' basis for internal bleaching and for genetic conditions; and,
- internal bleaching in adults is allowed on an 'off-label' basis only.

The Association provided detailed advice to members through presentations and advice in the *Journal*. More than anything, the introduction of this legislation also demonstrated the value of dogged perseverance by our representatives at the CED, who were instrumental in shaping the final EU legislation in a practical way but ensuring the safety of patients and the primacy of dentists in overseeing the provision of whitening.

Mouth Cancer Awareness Day 2012

The most high-profile patient advocacy initiative promoted by the Association with our partners – Mouth Cancer Awareness Day (MCAD) – took place on Wednesday, September 19. Once again, over 700 dental practitioners participated nationwide with over 5,000 patients seen on the day. The initiative was launched to delegates at the Annual Conference in Killarney in May.

An extensive PR/media campaign was centred around the event, with television coverage on RTÉ and TV3, as well as radio interviews on Newstalk, Today FM, RTÉ One News, Morning Ireland, and comprehensive coverage in regional broadcast media. Record numbers of delegates attended the special branch meetings to educate themselves about the day and what to look out for during a mouth examination.

Congratulations yet again to the entire dental profession for taking part in MCAD 2012. A measure of the recognition and respect for this initiative came with the invitation to the Association to participate in an EU initiative, funded by the Leonardo da Vinci programme, to create greater awareness of mouth cancer across Europe. Drs Conor

McAlister and Paul McEvoy are the Association's representatives on this programme.

Submissions

The IDA made a number of submissions during the year, all of which are available to view on our website, including:

- Submission to the Broadcasting Authority of Ireland re Children's Commercial Communications Code (May 2012);
- Submission to the Minister for Health relating to the Minister for Health's annual review of the Regulations made under the Financial Emergency Act 2009, which reduced the DTSS fees (June 2012); and,
- Pre-Budget Submission (November 2012).

Position papers

In 2011 the IDA decided to prepare a number of position papers, which set out the view and position of the Association on a number of clinical areas. The following position papers have been completed and are available to view on our website:

- mouthguards;
- children's oral health; and,
- food, diet and oral health.

Work is currently underway on the following position papers:

- radiology;
- tooth whitening; and,
- fluoridation.

Media coverage

The Association issued a number of press releases during the year, which attracted significant coverage. All of these press releases are available to view in the 'News' section of our website.

Spokespersons for the Association also participated in a number of radio interviews on a range of topics throughout the year. The Association is grateful to all the spokespersons who gave up their time to take part in these interviews.

January 2012

- HSE spends €11.5m less on dental care for medical card patients in 2011 than promised
- Ireland's Sensitive Dentist of the Year announced

◆ CHIEF EXECUTIVE'S REPORT

February 2012

- New survey of Irish dentists indicates the sector is facing up to 1,000 job losses
- Tooth whitening update – new legislation to be enacted

April 2012

- Twelve cases of mouth cancer discovered on Mouth Cancer Awareness Day 2011
- Dentists welcome GAA move on gumshields

May 2012

- Expert warns that stress caused by recession has led to increased levels of teeth grinding
- Health Minister fails to offer timetable for urgent dental reform
- New President of IDA accuses Government of betraying duty of care to young people
- New Dental Complaints Resolution Service launched

June 2012

- IDA makes submission under FEMPI Act

July 2012

- Eight out of 10 Irish adults entitled to free annual dental exam

August 2012

- Dentists issue top tip guide for school starters
- One in five Irish people suffering from tooth sensitivity

September 2012

- Launch of Mouth Cancer Awareness Day 2012
- Blame for dental crisis rests squarely with indifferent Government

October 2012

- New regulations for tooth whitening come into force today
- Young teenagers failed miserably by HSE dental crisis

November 2012

- Up to one million patients are postponing dental treatments due to cutbacks to State schemes
- Dentists say any revenue from proposed 'sugar tax' should go to dental care

December 2012

- Dental Complaints Resolution Service proves a success in first six months of operation

Scientific/education

Annual Conference 2012

The Annual Conference 2012 headed south to the Kingdom of Kerry and the beautiful town of Killarney. Over 400 delegates attended the event over the three days.

The meeting was addressed by many outstanding national and international speakers, and as usual a strong programme was organised for the entire dental team. The Minister for Health, Dr James Reilly TD, also addressed the meeting and saluted the outstanding commitment to the highest standards of care by Irish dentists. He also reiterated his support for the imminent appointment of a new Chief Dental Officer.

Once again, we had a very successful trade show, with over 40 trade companies in attendance. We are very grateful to all the trade companies who supported our conference in 2012.

Dr Conor McAlister handed over the chain of office to Dr Andrew Bolas, while Dr Sean Malone was ratified as President Elect. Drs Billy Davis and Michael Crowe stepped down from the Board of Directors after many years of dedicated service, latterly as President and Honorary Secretary. Both were thanked warmly for their service to the Association and to the profession.

The Association admitted Professor Diarmuid Shanley to its roll of honour at the AGM in recognition of his outstanding work in dental education, and his strong support for the profession and the Association over many years.

HSE Seminar 2012

2012 was a very difficult and challenging year for this annual event. Despite the lack of support and the cancellation of leave to attend the event, the seminar was hugely successful and feedback from delegates was excellent. We went west to the City of Tribes, and with over 100 delegates attending and 16 trade companies in attendance we had a very educational and enjoyable few days.

Croke Park 2012

The annual practice management day took place in January in Croke

Park. This was the third such event focusing purely on the non-clinical issues of running and managing a dental practice. The event is strictly open to IDA members only. Excellent presentations were given on dealing with dissatisfied patients, stress management, Revenue issues, building trust in the profession and an update from the Dental Council. Feedback from delegates was very positive. This annual event is very definitely a 'must attend' for any dentist wanting to grow their business and manage the day-to-day operations of a dental practice.

CPD roadshows

2012 saw the introduction of the suite of CPD roadshows around the country and particular thanks are owed to the chair of the CPD Committee, Dr Garry Heavey, and my colleague Elaine Hughes for organising such a wonderful programme, and also to our speakers who kindly agreed to present at these meetings.

The roadshow events took place in six locations, with 24 experienced speakers on various topics, including practice management, endodontics, oral radiology, infection control, aesthetics, restorative treatment planning, and oral surgery for the GP. Over 250 dentists attended the first series of workshops. The format of the workshops has proven extremely popular with delegates as they take place regionally, on a Saturday, and are finished by 1.00pm. The second series continues.

Members' entire annual CPD requirements can be fulfilled by attending IDA events. Members attend their local branch meetings free of charge and also avail of a 100% discount on all CPD activities. Also, some CPD events, including the annual Practice Management Conference (Croke Park, January 2012), CPD roadshows, and branch meetings, are exclusive to IDA members.

Journal

I am pleased to acknowledge another outstanding year for the Association's *Journal* under the editorial leadership of Professor Leo Stassen, and he has prepared a more detailed report elsewhere in the Annual Report.

Of particular note was the publication of a special supplement to mark the 50th anniversary of universal fluoridation in Ireland, and thanks are due to all who assisted with its publication. Initiatives such as the promotion of the Sensitive Dentist of the Year, in conjunction with GSK, served to underscore the commitment of the

Association and the *Journal* to promoting the highest standards of dental care while also emphasising the unique role of our *Journal*. Thanks are due to the Editorial Board and to the contributors, as well as to our advertisers, who have continued to show remarkable support to the *Journal* in very difficult times.

Website

Our new website was launched at the Annual Conference in May 2012. While there are some teething problems with the site, overall the new fresh, modern look of the site has been welcomed by members. Phase 2 of the site is currently in progress.

Journal of the American Dental Association

The launch in 2012 of access to the *Journal of the American Dental Association* for members of the Irish Dental Association was very warmly received. We are grateful for the support of the American Dental Association, and we are exploring further opportunities to collaborate with the ADA and other national dental associations to enhance our standing as the primary CPD provider in Ireland.

Services and benefits to members

Dental Complaints Resolution Service

Building on the positive reception by the profession for the public display of fees, last year saw the launch of another vital initiative, which will build the growing confidence in Irish dentistry and also help our members to avoid costly and time-consuming disputes. The Dental Complaints Resolution Service was launched in May 2012 and is already proving an outstanding success in resolving disputes. This service is independent from the Dental Council, respects dentists' confidentiality, treats patients and dentists fairly, and is provided free of charge to patients. The first Mediator of the new Service, which is based in Castlebar in Co. Mayo, is Michael Kilcoyne, Chairman of the Consumers Association.

The IDA estimates that it receives about 300 complaints per annum from patients. While operating independently, the free Service is backed by the Association. The Service is intended to deal with most complaints about dental care and treatment in the Republic of Ireland, covering such areas as treatment standards, diagnosis,

◆ CHIEF EXECUTIVE'S REPORT

communications, professional etiquette and fees.

Treatments provided under a third-party scheme such as the Medical Card, PRSI Scheme or insurance-based schemes are excluded from it, as are allegations of criminal activity.

Mr Kilcoyne said the setting up of a new, free and accessible service was a timely initiative, which would offer patients a valuable alternative to existing structures.

“Up to now patients have been left with little option but to either proceed through time-consuming and expensive complaints mechanisms with the Dental Council, or indeed the civil courts.

Equally, dentists have not had the benefit of a system that can address genuine concerns as they arise, as well as offering invaluable feedback. I believe what is proposed offers a win-win for both patients and the dental profession, and I hope we see the type of success which similar schemes have enjoyed in Britain, Australia and New Zealand,” he said.

At the launch of the complaints service, then President of the Irish Dental Association, Dr Conor McAlister, said the setting up of the new Service was a key part of dentists’ overall commitment to the provision of accessible, safe and high quality dental services for patients.

“At a time when the State is continuing to slash funding for the Medical Card and the PRSI schemes, it is more important than ever for the IDA to promote progressive policies. Last year it was the display of professional fees, this year it is a complaint resolution service. The objective is the same – to enhance confidence in the quality of care and treatment provided by Irish dentists,” he said.

Patients can access further information about the Dental Complaints Resolution Service at its website – www.dentalcomplaints.ie – while an information booklet outlining the key points in a question and answer format has also been published.

In establishing this service, we are conscious that complaints and litigation are on the increase and, in the absence of any system to resolve complaints, many relatively minor grievances are being referred to the Dental Council, the small claims court or other civil courts. For dentists this can involve considerable time, cost and distress, even though the majority of claims contain no evidence of malpractice but instead tend to reflect concerns, whether justified or not, with regard to:

- receiving the wrong or poor treatment;
- mistakes in diagnosis or treatment;

- communication problems relating to diagnosis and/or treatment;
- when it has not been made clear how much they have to pay for treatment;
- not offering to put things right when something has gone wrong;
- faulty procedures, or failing to follow correct procedures;
- unfairness, bias or prejudice;
- giving advice that is misleading or inadequate;
- rudeness; and,
- not apologising for mistakes.

Financial benefits

Today more than ever the many financial benefits of being an IDA member are important and relevant to the dental practitioner.

The successful affinity scheme with Dental Protection allows members in general practice to save a massive €1,005 per annum on their professional indemnity insurance for those who are three years post graduation in general practice. With membership on average costing €785 per annum, simply being a member of the IDA can save a dentist €220.

Our agreement with AIB Card Merchant Services continued, and offers preferential rates for card terminal units and fees. For a dental practice with credit card turnover of €300,000, this would mean a saving of €5,400 per annum.

Omega Financial Management is still the only provider on the Irish market that offers day one income protection cover to dentists, being the only Irish broker appointed by UK firm Dentists and General. Tax relief is allowable on all premiums.

The IDA is delighted to continue with the other financial benefits to members, including Bank of Ireland IDA Credit Card with preferential rates, AED purchase at a discounted rate for members, discounted rates for DLT Magazine, discounted price on the purchase of loupes with DP Medical Systems, and insurance products through Glennon Insurances.

Governance

Strategic plan

The final year of the three-year strategic plan for the Association saw significant progress in realising the vast majority of the objectives set in 2010 when the plan was published. It was agreed that a new strategy plan would be appropriate in 2013 and there has been strong

support for a strategic approach to ensuring that the Association retains its unique role as the voice of organised dentistry in Ireland.

Engaging members

The invaluable research carried out by Hannah Gallivan and Joan Tiernan, and published in the December 2012 edition of the *Journal*, not only offers an insight into the critical issues we need to address in enhancing engagement of our members, it also identifies a number of important changes we need to address to ensure that the IDA remains the key professional body for the dental profession. The authors correctly identify the significant shift in the demographic profile of the dental profession in Ireland. What was previously a very homogenous profession is now characterised by increasing numbers of female dentists and a greater number of dentists from other nationalities and ethnic backgrounds.

It is clear that, as with all organisations, communication is critical to a successful and engaged membership. While we would like to think that the communication within and outside the profession has improved in recent times, it is surely the case that the most critical communication is between the members and the leadership of the Association. We need to carefully consider the findings of this study, and also to discern the different challenges and priorities identified by members practising in different branches of dentistry, and where differences emerge on the basis of gender, practice type, age, etc.

We have had the benefit of seeing the result of literature reviews by the authors, which confirm that change is not easily brought about by 'top down' demands and that the needs of members at all levels must be considered.

Of particular interest is the fact that there is a significant correlation between the findings and qualitative and quantitative elements of research.

A number of key themes emerge, including the need for the provision of new forms of training for dentists in private practice, among whom male dentists report a greater need for such training. The fact that the isolation of members in private practice is still a significant feature of the profession suggests that much needs to be done to mitigate the disadvantages of single-handed or small practice dentistry, and the Association is gearing up to address the needs of those members.

The difficulties faced by trying to balance work/family and life commitments is clearly evident from the study, and this suggests a

number of important changes we need to consider in terms of the timing, structure and format of events at branch and national level. The study usefully identifies what are regarded as the inhibiting factors for members considering participation within the Association and, of course, we must acknowledge that perception is reality even where at leadership level we may feel that such fears are misplaced or unfounded. The perceptions of domination by small groups, the difficulties associated with family and time commitments, and the manner in which meetings and groups are organised and run, deserve considered study.

Most notable among the findings is that there is a widely reported response that many dentists have not been asked to be involved in the Association. Not only must we be mindful of the wish to avoid a small self-perpetuating group running the Association, but we clearly need to put greater effort into seeking volunteers on an ongoing basis and encouraging participation. It would be important therefore to address the concerns and genuine queries that supportive members may have and that are preventing them from becoming involved.

The study also identifies the need for the Association to enhance its advocacy role and to consider media campaigns explaining the importance of dentistry and the connection with general health. I am pleased to say that members will see important initiatives in this regard in the coming year.

Audit and Finance Committee

The Audit and Finance Committee met on five occasions during 2012 and was diligent in monitoring expenditure, reviewing savings and contingency funds, overseeing monetary compensation payments, and assessing membership trends and subscription rates. The Committee also liaised with the trustees of the Irish Dental Union, and both the trustees and members of the Audit and Finance Committee were actively involved in liaising with the auditors in the preparation and adoption of accounts for both organisations.



Fintan Hourihan
Chief Executive Officer, IDA

◆ HONORARY SECRETARY'S REPORT



Dr Johanna Glennon offers expert advice on endodontics at one of the pre-conference courses in Killarney.

At the Practice Management Day in Croke Park (from left): John O'Connor, Omega Financial Management; Bernard Doherty, Grant Thornton; IDA CEO Fintan Hourihan; Gerard Gavin of VHI DeCare Dental Insurance (sponsors); and, Dr Paul McEvoy.

Another challenging but very positive year has passed for the IDA under the capable presidency of Dr Andrew Bolas, supported by the team in IDA House. The Association has introduced, developed or implemented numerous ideas to improve working within the dental community, and I am pleased to offer a summary of the main developments in 2012.

We are particularly proud to have launched the new Dental Complaints Resolution Service, which is already proving very popular among dentists and patients, and serves to underscore our commitment to the highest standards of patient care.

Other notable initiatives include the launch of the CPD Roadshow, the roadshow for members advising on engagement with the Revenue Commissioners, and the culmination of our repeated representations, which finally saw legislation to regulate the provision of tooth whitening. Another successful Mouth Cancer Awareness Day generated great support and good will. In addition, we launched an attractive new website and raised our social media profile significantly.

Dental Complaints Resolution Service

This initiative was launched by the IDA in May 2012 and has a very capable mediator in Michael Kilcoyne, formerly a Ministerial nominee to the Dental Council and currently Chairman of the Consumer

Association of Ireland. Michael has found that most complaints relate to patient concerns regarding pricing, allegations of poor service, poor communications or poor aftercare service. Details of any complaints were forwarded to dentists with detailed written statements and dentists were advised to take the advice of their indemnity body. Numerous complaints have been fully resolved and Michael has been impressed by the positive responses and support from dentists. Some of the queries were suggested by the dentists involved.

There have been a large number of complaints and queries regarding the non-availability of dental benefits under the two State-funded schemes. In addition, 10% of complaints relate to treatment received outside the State.

This has been a very busy service and administrative assistance may be required. The scheme has the support of the Dental Council and Dental Protection. One of the aims of this service is to allow patients and dentists to have minor complaints resolved without going to the Dental Council or the civil courts. For more information see www.dentalcomplaints.ie.

Tooth whitening legislation

Detailed advice regarding the new legislation and advice was forwarded to all members. Statutory instrument 396 of 2012 came into



FOR PATIENTS

FOR DENTISTS



Left: Dr Conor McAlister was one of a team who provided free mouth examinations at the Morning Star Hostel in Dublin's north inner city for Mouth Cancer Awareness Day. Above: The Dental Complaints Resolution Service was launched during 2012.

effect from the start of November, increasing the level of regulation in Ireland. Of note, products containing hydrogen peroxide between 0.1% and 6% should only be administered by a dentist. Products higher than 6% are illegal. The Irish Medicines Board is responsible for checking compliance with the new regulations.

Membership

There has been a healthy increase in membership and the Association can now boast record levels of membership, with a large double-digit increase in members over the past 12 months alone. As the ultimate vote of confidence in the Association, we believe the historically high number of member dentists have come to see the Association as the home of Irish dentistry, and we offer a warm welcome to all members of the dental family. We are constantly looking for new ways in which we can assist our members, and significant extra benefits have already been introduced in 2013, which should only serve to emphasise the value of membership.

While the rise in membership reflects a large increase in the number of private practitioner members, we are concerned that we have seen a decline in membership levels among HSE dentists. Yet never has the value of membership for HSE dentists been greater, with the intensive negotiations taking place in regard to the structure of the service, and

the huge efforts being expended to represent and defend the interests of our members.

The improved rates from Dental Protection available to members of the IDA will certainly have helped the membership increase. We also recognise that we need an engaged membership, and this caused us to commission invaluable research, which was undertaken for us by Hannah Gallivan and Joan Tiernan at UCD. Extensive coverage of the research was published in the December 2012 edition of our *Journal*.

Trade union licence

Having secured trade union status in August 2011, the Irish Dental Union made a formal application for a negotiating licence in 2012. The complementary roles played by the Association and the Union are important, while proving very challenging. However, we feel that Irish dentists are the winners as we enhance the educational, scientific, advocacy and publishing roles of the Association secure in the knowledge that we have secured the representation of our members through the establishment of the Union.

Regulation of dentistry

We have continued to pursue urgent reform of the existing (1985)

◆ HONORARY SECRETARY'S REPORT

legislation governing the practice of dentistry, and we expect that this will be a priority for 2013.

A mandatory CPD scheme is essential to maintain our professional standing. We support the licensing of dental practices, but any inspections should be introduced only after extensive discussion with the profession and inspections should be the responsibility of the Dental Council.

A foundation scheme is being introduced in the UK and will be a prerequisite for NHS practice. A properly resourced foundation scheme is required in Ireland so that our graduates are not disadvantaged if applying for jobs in the UK. I am pleased to record that the Association has been an active participant with other stakeholders in developing a new scheme here in Ireland and hopefully this will be available to graduates very soon.

Currently, incorporation is prohibited and this should be repealed allowing a level playing pitch with dentists in Northern Ireland.

Of course, we also expect that we will be obliged to address the issue of direct access and there needs to be a clear understanding regarding the scope of practice for hygienists, therapists and others.

The need for new divisions of the specialist registers must also be addressed. The importance of dental specialists in providing care to patients with particular needs will be emphasised, along with their role in advancing the profession in their respective areas through clinical, academic and teaching expertise.

Revenue Commissioners

Dealing with the chaos caused by the intervention of the Revenue Commissioners in setting out a new policy as regards the tax status of associates and hygienists has been one of our biggest challenges in 2012. We have endeavoured to offer as much practical advice as possible to members and spent a good deal of time and money in offering every assistance to dentists in positioning them to meet the criteria where there is a preference for self-employment. However, we are also cognisant of the wider impact on the profession. This includes a likely reduction in associate positions, thus reducing the chance of younger graduates gaining experience.

Dental schemes

A particular disappointment has been the continued policy of informed neglect on the part of the Government as shown in their repeated failure to respond to our expressions of concern linked to the virtual

destruction of the two State-funded dental schemes. The most disadvantaged members in our communities are suffering appalling deterioration in the state of their oral health and dental hygiene. We remain committed, however, to expending every resource to ensure that this Government is eventually forced to act.

Thank you

On behalf of the membership I would like to thank the staff at IDA House who have worked tirelessly for our members this year: Mary, Mena, Eileen, Fionnuala, Dario, Claire, Elaine and Fintan. They have helped with and inspired many of the developments above. However, it is their hard work and dedication, often unnoticed, that has allowed the progression of the Association in so many ways this past year. Also on behalf of our membership I would like to thank all our colleagues for giving so much of their time, experience and knowledge serving within all areas of the Association. It is important to salute the many dentists who volunteer to help advance the cause of dentistry through their participation in committees, branches, CPD events, and most particularly at Board level and on Council.

I am also pleased to assure members that we have strong governance arrangements in place to ensure that the Association is governed and managed in accordance with best practice and with full regard to the optimal management of income and expenditure on behalf of our members.

Finally, I wish to mention two distinguished colleagues who are stepping down from the Board: Conor McAlister (President 2011) and Ray McCarthy (Honorary Treasurer). Both have done Trojan work for the Association and without their efforts the Association would have been far poorer. I wish them well with their newfound free time.



Dr Mark Condon
Honorary Secretary

HONORARY TREASURER'S REPORT

Attached to this report you will find the audited accounts for the year ended December 31, 2012.

Our auditors for the period were Grant Thornton, Chartered Accountants and Registered Auditors.

The main points arising from the accounts are as follows:

Income

There was a net increase in combined IDA/IDU income for the year of €63,868. Combined membership income showed a substantial increase to €843,895 to the end of 2012, from €790,737 in the previous year.

Overall membership increased by approximately 12%, which will translate into a higher figure for membership income in 2013.

This accounts for three-quarters of Association/Union income.

Income from accreditation contracts was stable at €147,663, a slight increase on 2011.

The Annual Conference generated a surplus of €68,249, which was down from €119,521 in 2011.

The drop in income from the Annual Conference is disappointing but not altogether surprising given the financial hardship currently being experienced by many members. Hopefully, in addition to the social and professional value of meeting with fellow dentists, the CPD benefits and eligibility as an expense for tax purposes will encourage more members to attend the Conference in future.

Expenditure

Total outgoings for the IDA/IDU were €1,040,606, €198,311 less than for 2011.

Wages and salaries for staff increased slightly to €460,754, representing 44% of total operating costs, which is significantly less than that obtaining for equivalent bodies.

Cost containment has been effective in most areas of routine expenditure, but legal and public relations costs in particular have reduced very substantially.

Costs related to meetings increased to €24,053 from €15,291 as a result of the IDA national information campaign to explain the implications of the new Revenue rules for associates and hygienists.

Overview of 2012

The financial health and performance of the Association over the past year gives reasonable cause for satisfaction given the ongoing

economic difficulties. It is gratifying that we have resumed recording a surplus. The boost in membership is hugely encouraging given that subscriptions will continue to be our main source of income for the foreseeable future.

I am indebted to my colleagues on the Audit and Finance Committee, which meets on a quarterly basis, for their help in assessing and reviewing the finances of the Association.

In conjunction with all the staff at IDA House, we have maintained a strong focus to ensure that the Association operates as cost-effectively as possible.

There is always a balance to be struck between minimising expenditure and investing resources in new initiatives and services to enhance the benefits of membership of the IDA, as well as to progress the objectives of the Association on a variety of fronts.

The development of the Dental Complaints Resolution Service, tax audit cover and helpline services for members are recent examples of such initiatives.

Grateful thanks are due to our CEO, Fintan Hourihan, for his invaluable advice and support at all times, as well as that of the Assistant CEO, Elaine Hughes, who continues to maintain the value of our accreditation contracts and organise our major events with her customary efficiency. I must extend special appreciation for the support and professionalism of our Financial Administrator, Eileen Greene, who retires later this year after 13 years of tremendous service to the Association.

I would also like to thank our auditors, Grant Thornton, and Kevin Foley in particular, for their expert assistance in setting up the new financial systems required to accommodate the establishment of the Irish Dental Union.

Finally, I am very pleased to pass the oversight of the Association's finances into the capable hands of Nuala Carney, who I have no doubt will prove herself a major asset to the Executive Committee/Board and the Association over the next two years.



Dr Ray McCarthy
Honorary Treasurer

◆ GROUP REPORT

Orthodontic Group

There are currently 139 members of the Orthodontic Society of Ireland: 113 full members (18 exclusively in the public sector and the remaining 95 full or part time in the private sector); three international members; 11 student members; and, 12 retired members.

As usual, the society held two scientific meetings last year. The 2012 meeting was held at Faithlegg Hotel in Waterford on April 27 and 28. Dr Vince Kokich Jr lectured on ‘Creating aesthetic success in the interdisciplinary patient: an orthodontic perspective’. Dr Marco Tribo, Dr Albino Triaca and Prof. Leo Stassen each lectured on various aspects of ‘Contemporary methods and views in orthognathic surgery/orthodontics’.

The 2012 Autumn Meeting was held at the Ritz-Carlton Powerscourt Hotel, Co. Wicklow, on November 23 and 24. Dr Renato Cocconi and Dr Mirco Raffaini lectured on ‘The face and the occlusion in the diagnostic process’, while Dr Marco Rosa focused on ‘New strategies for treatment from mixed dentition to surgery’. Katherine Condren began her two-year term as OSI president at the AGM, which was held in November. “Excellence is not an art, it is a habit” is a favourite mantra of Katherine’s and she recognises that this is lived out every day by colleagues continually striving to be the best they can be. Her vision for the next two years is to raise the profile of orthodontics in general, and the profile of the Orthodontic Society of Ireland in particular.

Dr Ronan Perry

Orthodontic Group Rep



COMMITTEE REPORTS

Accreditation Committee

The IDA's accreditation programme continued to thrive during 2011.

Accreditation continued for the following products during 2012:

- Listerine;
- Wrigley's Complete range;
- Wrigley's Extra Range;
- Colgate Total;
- Colgate Sensitive; and,
- Sensodyne.

A special note of gratitude must be made to the Scientific Committee: Dr Tiernan O'Brien (Chairman), Professor Stephen Flint, and Drs Frank Burke and Frank Quinn. Thanks also to Drs Pat Cleary and Anne O'Neill, and to Elaine Hughes, for their assistance and advice to the Accreditation Committee.

Dr Pat Cleary

Chairman, Accreditation Committee

CED

The voice of dentists and oral health in Europe for 50 years

The Council of European Dentists (CED) is a European not-for-profit association, which represents over 340,000 dentists across Europe. It is composed of national dental associations and chambers from 30 European countries. Its key objectives are to promote high standards of oral healthcare and effective patient safety-centred professional practice across Europe, including through regular contacts with other European organisations and the EU institutions. During 2012, the CED adopted policy positions on nitrogen sedation, the Professional Qualifications Directive (PQD), eHealth and liberal professions. CED representatives worked hard to influence European legislation on standardisation, mutual

recognition of qualifications, medical devices, data protection, dental amalgam, tooth whitening and entrepreneurship. The CED started contributing as an Associated Partner to the European Union Network on Patient Safety and Quality of Care (PaSQ) Joint Action in its aim to create a permanent platform for future co-operation between Member States in the area of patient safety and quality of care. CED liaisons attended meetings of the European Committee for Standardisation (CEN), the European Skills, Competences and Occupations taxonomy reference group (ESCO), and the eHealth Stakeholder Group. The CED was also represented in European Commission-chaired working groups on patient safety, health workforce and medical devices. Finally, in June the CED organised a policy debate in the European Parliament entitled 'Healthy Mouth, Healthy Living, Healthy Ageing', to raise awareness of links between general and oral health, of preventive oral health, particularly in older patients, and co-operation between different health professions.

Professional Qualifications Directive

The CED welcomed the opportunity to comment on the Commission's Proposal for a Directive of the European Parliament, and the Council amending Directive 2005/36/EC on the recognition of professional qualifications. The PQD is currently one of the main concerns of the dental profession, since the evaluation process of the PQD has shown that the automatic recognition system does not work perfectly. In order to enhance confidence and to facilitate the principle of automatic recognition, the CED has made strong recommendations on the revision of the PQD on a range of issues including minimum duration of training for dental practitioners, European Credit Transfer and Accumulation System (ECTS), and knowledge of languages.

World Oral Health Day

The CED celebrated September 12, 2012, World Oral Health Day. On the occasion, European dentists stressed that oral health strongly impacts on and is impacted by our general health. Oral health messages should therefore be routinely integrated in general health promotion and prevention initiatives at national and EU level. Interdisciplinary and integrative approaches to healthcare, with enhanced education, communication and co-operation between dentists and other healthcare professions, should be

◆ COMMITTEE REPORTS

implemented to ensure that patients receive consistent information and the best care possible. Dental care should be recognised as an integral part of healthcare.

WG Amalgam and other Restorative Materials

During 2012, WG Amalgam and Other Restorative Materials has been monitoring the developments related to the United Nations Environmental Programme (UNEP) negotiations for an international mercury treaty. These negotiations closed on January 19, 2013, with a good outcome for dentistry. The agreement acknowledged the WHO's phase down approach as appropriate, and will allow national governments to pace their actions according to domestic needs. Attention should also be paid to prevention programmes designed to reduce the incidence of dental diseases, to best practices for reducing the environmental load from dental amalgam waste, and to use of and research into alternative restorative materials. WG Amalgam is now preparing to contribute to the work of the European Commission's scientific committees that are drafting two new opinions on dental amalgam, scheduled to be published in June.

Tooth whitening

Cosmetic Products Directive (76/768/EEC) Annex III was amended by Council Directive 2011/84/EU, which prohibited the marketing of products containing over 6% H₂O₂ and established new conditions for using products between 0.1% and 6% H₂O₂. During 2012 the CED WG investigated the use of alternative tooth-whitening products, including chlorine dioxide, and their effect on teeth. The WG also monitored and provided support to member associations in countries where tooth-whitening products were (and still are) used illegally by non-dentists, placing the public at risk. It is the view of the CED that tooth whitening constitutes the practice of dentistry and should only be carried out by dentists or other dental care professionals who are registered to provide dental care. Tooth-whitening products are classified at EU level as cosmetic products, and not medical devices; therefore, the CE mark is unduly affixed in these products.

Meetings

The CED General Meeting takes place twice a year, with each country entitled to two delegates and two observers. The General

Meeting is the highest decision-making body of the organisation and adopts CED resolutions and other policy positions, prepared in advance by working groups and task forces. These are composed of experts on specific issues and meet as necessary during the year. At the two General Meetings in 2012, Ireland was represented by Drs Tom Feeney and Barney Murphy as delegates, and Dr Robin Foyle and Mr Fintan Hourihan/Ms Elaine Hughes as observers. The CED holds its May meeting in the country holding the EU presidency at that time. As part of this process the CED May meeting will be hosted this year by the Irish Dental Association on May 24 and 25, 2013.

Dr Tom Feeney

CED Committee

CPD Committee

The CPD Committee was especially busy in 2012 with the national roll out of the CPD Roadshows in six locations around the country. To date over 300 dentists have attended the Saturday morning sessions and the feedback has been excellent. Delegates seem pleased with the format and the idea that all relevant CPD areas are covered in the workshops.

A special word of gratitude is extended to all of our presenters over 2012, without whose participation these workshops would not be possible. We are also delighted to be involved with Colgate in sponsoring the CPD Roadshows. Phase II of the workshops will be rolled out from September 2013.

I am delighted to say that the hands-on/practical courses have also commenced in our CPD programme. These will continue throughout 2013.

A welcome development has been the introduction of the new Diploma exam from the Royal College of Surgeons in Ireland (RCSI) to replace part one of the MFD. This qualification, which is recognised by the Dental Council, has been developed by the RCSI, the IDA and the Irish Faculty of Primary Care Dentistry (IFPDC), and is intended to be clinically relevant to primary dental care.

It is very satisfying to know that by attending branch meetings (free of charge), CPD Roadshow events, the Annual Practice

Management Day and the IDA Annual Conference, all IDA members will more than cover their CPD requirements for the entire year. Since January 2010, all dentists are obliged to complete 50 hours of CPD per year, 20 of which should be verifiable, meaning Dental Council-approved courses including the three core areas of medical emergencies, infection control and oral radiology. A sincere word of thanks to all CPD Committee members: Dr PJ Byrne, Dr Paddy Crotty, Dr Ciara Scott and Ms Elaine Hughes.

Dr Garry Heavey

Chairman, CPD Committee

Journal of the Irish Dental Association – Editorial Board

The *Journal of the Irish Dental Association* continues to provide a high standard of content to its readership. This is reflected in the number of peer-reviewed papers that are accepted and published by the *Journal*.

In 2012, the *Journal* received 50 new papers (see panel). Fifteen of these were reviewed and have already been published. Eight were accepted and are still awaiting publication, while two are still in the review process. Ten have yet to be resubmitted following review, and 15 articles were rejected. These figures are testament to the continuing ability of the *Journal* to attract high quality original scientific material. To deal with the large queue for publication of approved, reviewed papers, the Board has approved the introduction of online publication in advance of the print version. The mechanism is currently being decided.

Articles for JIDA in 2012

| | |
|--|----|
| Received in 2012 and published in 2012 | 15 |
| Total published in 2012 | 17 |
| Accepted and awaiting publication | 8 |
| Still in review process | 2 |
| Awaiting resubmission following review | 10 |
| Rejected articles | 15 |

Great praise and our sincere thanks are due to the many reviewers (in excess of 150 professionals) who gave their time to reviewing papers for the *Journal*.

In addition to our peer-reviewed papers, we strive also to deliver strong news, feature and interview content. This was reflected in many editorial items in 2012, including: coverage of the Sensodyne Sensitive Dentist of the Year; an interview with the Chief Executive of the Association; a report on developments on dental amalgam; a fascinating look at some dentists' sporting lives; a report on best practice advice from the Association's Quality and Patient Safety Committee; and, a practice management article on data protection, patient records and the law. These were just a sample of the high quality, non peer-reviewed contents of the *Journal*.

An innovative development in 2012 was the introduction of four centre pages with Association news that is for members only. This works through a split circulation list, with all members receiving the *Journal* with the four pages, and those who are not members receiving the *Journal* without the four pages. This has proven to be an effective way of delivering important and sensitive news items to members only.

Supplements

In addition, there were two supplements with the *Journal* in 2012. The June/July edition carried a comprehensive 32-page supplement on 'Fluoridation in Ireland'. It was a look back at 50 years of fluoridation, with tremendous contributions from a range of experts, mainly at UCC. Given the unscientific basis of the subsequent public attacks on the fluoridation of water in Ireland, it proved to be a timely and worthwhile publication. Our Directory of Suppliers to the Dental Profession, produced with the December/January edition, was a practical aid to dentists with a shelf life of a year.

Changes to the Editorial Board

As always, the members of the Editorial Board gave terrific service to their profession. There was only one change: Dr Mark Kelly joined the Board in 2012. Dr Dermot Canavan has indicated his intention to retire as Deputy Editor in 2013 as part of normal Editorial Board rotation.

Commercial pressures

As reported last year, there is a significant commercial challenge to the

◆ COMMITTEE REPORTS

Journal from UK-based publishers. This is at a time when business is difficult for all dentists and for suppliers to the profession. Surveys have consistently shown that Irish dentists prefer the *Journal* over its rivals. The continuing support of our readership is greatly appreciated.

Strong team

I wish to thank all of the members of the Editorial Board for their excellent contributions to the Board in 2012, and to especially acknowledge the work of the Association and its Journal Co-ordinator, Fionnuala O'Brien. Without all their work, there would not be a journal of substance in Ireland.

Professor Leo F.A. Stassen

FRCS (Ed) FDSRCS MA FTCD FFSEM (UK) FFDRCSI

Honorary Editor, *Journal of the Irish Dental Association*

PR Advisory Committee

Firstly, I wish to welcome and thank the new members of the Committee who joined during the year.

Review of PR activity

In the past year, the IDA issued over 20 press releases covering a range of topics. Some of the highlights of the year from a PR point of view included the following:

Regulation of tooth whitening

In October, the national legislation on tooth whitening was finally introduced. The IDA issued a number of press releases highlighting this change to the law and the reasons for increased regulation, i.e., the importance of tooth whitening being provided by dental professionals only and the dangers of high levels of hydrogen peroxide. Hopefully the widespread reporting of the new rules will inform the general public on the dangers of non-professionals carrying out this treatment.

Mouth Cancer Awareness Day

The Committee congratulates the organisers of Mouth Cancer Awareness Day on once again attracting the attention of the national

media on this important issue. Let's hope it continues in the years to come.

Establishment of the Dental Complaints Resolution Service

The establishment of the Service was highlighted by the Association at its launch in May. This is a welcome service for our patients.

Future activities

Turning to the year ahead, the Committee is keen to take a strategic approach to overseeing the PR activities of the Association by focusing on the following themes:

- promotion of dentists as care providers;
- promotion of early intervention; and,
- promotion of links between general health and oral health.

In order to achieve this, the PR Advisory Committee will contribute to the national advertising campaign, which the Association is exploring at present.

To conclude, if any member would like to submit any new PR ideas or items they think could generate positive coverage, please send an email to IDA House marked 'For the attention of PR Committee'.

Dr Maurice Quirke

Chair, PR Advisory Committee

Quality and Patient Safety Committee

The Committee has had a busy and productive year, holding five round table meetings during the year, at which attendance rates were good.

For members who may not be aware, the Quality and Patient Safety Committee was established in 2009, partly in response to the 'Madden Report' (Report of the Commission on Patient Safety and Quality Assurance, 2008), and in acknowledgement of the onus on dentists to comply with an increasing number of statutory regulations.

The Committee aims to:

- identify statutory obligations;
- identify and develop protocols for quality and patient safety;
- identify and develop clinical audit and self-assessment;
- determine and support educational programmes; and,
- engage with relevant authorities and programmes.

Our imperative for standards is that they:

- should be fair and reasonable;
- should be appropriate for healthcare settings regardless of funding or size;
- should not impose an unreasonable burden on any healthcare service provider;
- should be cost-effective;
- should be easily measurable; and,
- should have a clear benefit for the patient.

Best practice advice completed

During 2012, we completed best practice advice on the following areas:

- decontamination in dentistry;
- hand hygiene;
- risk assessment and safety statement; and,
- emergency drugs and equipment.

The advice is available to view in the ‘Best Practice’ area of the members’ section of the IDA website – www.dentist.ie – where you will also find audit tools available to download.

We are currently working on developing advice in the following areas:

- amalgam separation;
- waste management;
- complaints procedure; and,
- essentials of dental practice.

We will deliver workshops on hand hygiene and waste management to the Annual Conference 2013 in Galway.

The Committee’s advice is prepared following review of international and national standards and, in particular, seeking evidence-based practice; the research is put through in-depth assessment by the Committee members. The advice is presented, where apt, as:

- essential standards;
- recommended standards; and,
- future planning for dental practices.

The advice is coupled with audit tools to allow self-assessment and to support risk identification and management. It is developed to support the delivery of high quality, safe, reliable care in a physical environment that is planned and managed to maintain the quality of care and safety of patients and staff.

As stated earlier, we aim to ensure that any advice we generate is reasonable and practical, and is based on the best available evidence. The litmus test is that the advice can be applied in a standard dental surgery.

I wish to thank all the members of the Committee who have generously contributed their time and expertise during the year.

The membership of the Committee consists of IDA members representing all parts of the profession, public and private, general and specialist. This broad representation of the profession is central to the Committee’s output. Inevitably, there has been some attrition in membership. The Committee retains a large, committed, enthusiastic core of members but would benefit through the recruitment of new members.

If any member would like to discuss the work of the Committee, if you would like to join the Committee, or if you would like the Committee to consider a particular topic, please contact us through IDA House.

Dr Eamon Croke

Chairman, Quality and Patient Safety Committee

COMMITTEE MEMBERS

Board of Directors

President – Dr Andrew Bolas
Vice President – Dr Conor McAlister
President-Elect – Dr Sean Malone
Honorary Secretary – Dr Mark Condon
Honorary Treasurer – Dr Ray McCarthy
Honorary Treasurer Elect –
Dr Nuala Carney
Honorary Membership Officer –
Dr Ryan Hennessy
GP Group Rep – Dr Peter Gannon
HSE Dental Surgeons Rep –
Dr Pdraig Halvey

Accreditation Committee

Dr Pat Cleary
Dr Anne O’Neill
Ms Elaine Hughes

Audit & Finance Committee

Honorary Treasurer – Dr Ray McCarthy
Dr Mark Condon
Dr Nuala Carney
Dr Kevin Dunne
Dr Jane Renehan
Dr Conor McAlister
Mr Fintan Hourihan

CED Committee

Dr Tom Feeney
Dr Robin Foyle
Dr Bernard Murphy
Mr Fintan Hourihan

CPD Committee

Chair – Dr Garry Heavey
Dr PJ Byrne
Dr Paddy Crotty
Dr Ciara Scott
Ms Elaine Hughes

Scientific Committee

Chair – Dr Tiernan O’Brien
Dr Frank Burke
Dr Stephen Flint
Dr Frank Quinn

Journal of the IDA Editorial Board

Editor – Professor Leo Stassen
Deputy Editor – Dr Dermot Canavan
Professor Finbar Allen
Dr Michael Crowe
Dr Ionnis Polyzois
Dr Chris Lynch
Dr Ciara Scott
Dr Mark Kelly
Dr Seamus Sharkey
Ms Jennifer O’Rourke
Dr Simon Wolstencroft
Mr Tom Cullen
Mr Paul O’Grady
Mr Fintan Hourihan
Ms Elaine Hughes
Ms Fionnuala O’Brien

Public Relations

Advisory Committee

Chair – Dr Maurice Quirke
Dr Susan Kiely
Dr Rosemarie Daly
Dr Andrew Bolas
Dr Ultan McGuckin
Dr Brian O’Loughlin
Dr John Walsh
Dr Pat Cleary
Ms Clare Dowling
Mr Fintan Hourihan

BRANCH REPORTS

Kerry Branch

2012 was another busy year in the Kingdom with plenty of local activity. Starting in February we had a visit from Dr Patricia Shalloe, who is a periodontist from Cork. Dr Shalloe gave a lecture on periodontal therapy in general practice. Later in February Dr Christopher Lynch, a native of Fenit in Co. Kerry, gave an excellent update on the use of posterior composites in general practice. Dr Lynch is a consultant in restorative dentistry in Cardiff. The same evening we had a visit from then IDA President, Dr Andrew Bolas, and assistant CEO Elaine Hughes, who came to give an update on progress in IDA House and plans for the year to come. We were very pleased to welcome them to the Kingdom.

In March Dr Michael Hartnett gave an update on endodontics. Dr Hartnett works in private practice limited to endodontics in Cork. In April Dr Sean McCarthy gave a presentation on the use of modern imaging techniques for implant assessment. Dr McCarthy is a prosthodontist in Cork. In preparation for the annual Mouth Cancer Awareness Day, Mr Paul Keogh, a consultant oral surgeon, gave a presentation on the diagnosis of cancerous and precancerous lesions for general practitioners. Mr Keogh is a consultant at the Bon Secours Hospital in Tralee. Dr Rose-Marie Daly gave a presentation on preventive care in paediatric dentistry in October. Dr Daly is a consultant in paediatric dentistry at the Bon Secours in Tralee. In November Dr Mary O'Dea gave an excellent presentation on revolutionary regenerative periodontal therapy. Dr O'Dea is in private practice in Cork. All lectures qualified for verifiable CPD points.

Dr Pdraig Cronin accepted the nomination for President of the Kerry Branch and has taken on the role for 2013. Mr Paul Keogh will be his Acting Secretary and Treasurer this year. Dr Peter Moran has been the acting GP representative for the Branch and I have been the Council representative for the Branch for the past year, as well as being active on the Public Relations Committee. We would like to thank our sponsors, Omega Financial Management, Henry Schein, Promed and Septodont for their support during the year.

On a personal level I would like to thank my friends and colleagues at the Branch for their support and enthusiasm, and for attending our branch activities throughout my time as President. It was a pleasure to serve such an awesome Branch.

Dr Rose-Marie Daly

President, Kerry Branch

Metropolitan Branch

On the occasion of our AGM 2012, Dr Paul McEvoy passed over the chain of office to the new President, Dr Dermot Kavanagh.

The President Elect is Dr Adrian Loomes, Honorary Treasurer is Dr Rory Maguire and Honorary Secretary is Dr Laura Houlihan. Drs Paul McEvoy, Jennifer Collins and Eimear McEniff are continuing as committee members, and are being joined by Drs Nicola Zammit, Rebecca Carville and Catherine Wynne.

The theme of our first meeting in September 2012 was mouth cancer to tie in with Mouth Cancer Awareness Day, and was very well attended. We invited Prof. Leo Stassen, Drs Mary Toner and Denise McCarthy, and Mr Kumara Ekanayake to address the Branch. It was a very informative evening on diagnosis, biopsies, and dental and surgical treatment of patients with mouth cancer. The October meeting consisted of two lectures, the first on prosthodontics – ‘Tips and techniques for veneer and crown preps’ by Dr Mark Condon – and the second a combined lecture on ‘Orthodontic treatment for faces’ from Drs Kieran Daly and Ronan Perry.

In November the first lecture was on ‘Treatment of the worn dentition’ by Dr Tom Canning, and the second was on ‘Restoring teeth in the primary dentition – avoiding the pitfalls’ by Dr David Finucane.

Our January meeting was a joint event with the Irish Endodontic Society, at which Dr Mathias Zehnder gave two lectures, the first on ‘Orthograde versus retrograde treatment of persistent periapical periodontitis’ and the second on ‘Perio–endo lesions’. Our ASM was held on Saturday February 9 in the form of a ‘great debate’, each lecture segment consisting of two presentations with opposing views on a particular area of dentistry, followed by time for general questions/debate. There were also lectures on practice management, employment law and audit, and a hand hygiene demonstration.

Our final meeting was held on Thursday March 7, at which Drs Alison Dougall and Spencer Woolfe gave the lectures.

At our September, October, November and March meetings we also held ‘Suppers for Learning’ with specialists discussing topics in small groups in an informal setting before the lectures. These were expertly co-ordinated by Drs Nicola Zammit and Rebecca Carville.

◆ BRANCH REPORTS

We are very grateful to all our speakers for their hard work. We are also especially grateful for the generosity of our sponsors, which allows us to hold these meetings.

The Committee met on several occasions throughout the year: March 13, April 24, May 29, July 10, August 14, October 20, November 27, and December 2, 2012, and January 15, February 19 and March 26, 2013.

I would like to thank the Committee members for their hard work during the year, in particular Dr Rory Maguire for his continuing hard work as Treasurer, and Dr Dermot Kavanagh for his hard work and enthusiasm during his Presidency.

A final word of thanks to all the staff in IDA House for your courtesy, patience, hard work and help. It is greatly appreciated.

Dr Laura Houlihan

Honorary Secretary, Metropolitan Branch

Munster Branch

President: Fiona Twohig

Immediate ex-President: Judith Phelan

Secretary: Maire Brennan

President Elect: Maire Brennan

Treasurer: Kieran O'Connor

Other members: John Barry, Liz Kelleher, John Browne,

Eamonn Murphy, Pat O'Connor and Ann Twomey

GDP Rep at Council: This post will rotate between AT, KO'C, JB and FT.

Monthly meetings

Six monthly meetings were held/will be held. The venue has been the Maryborough House Hotel.

September 2012 – Dr Eleanor O Sullivan:

Preparation course for Mouth Cancer Awareness Day

October 2012 – Dr Ann-Marie Owens: Interceptive orthodontics

January 2013 – Prof. Brian O Connell:

Treatment planning in prosthodontics

February 2013 – Dr PJ Byrne: The applications of photography in dental practice

March 2013 – Dr Paddy Crotty: Five steps to better composites

April 2013 – Dr Michael McAuliffe: Difficult extractions – key steps to successful management

Annual Scientific Meeting

Our Annual Scientific Meeting was held on November 23, 2012, at the Fota Island Spa and Resort. Once again the day was very successful and well attended. The dental trade willingly supported the event and the Branch is extremely grateful for their continued enthusiasm. The keynote speaker was Dr Linda Greenwall, whose presentation was both timely and informative given the recent changes in legislation.

Speakers:

Dr Linda Greenwall: The techniques of bleaching

Dr Nigel Foot: Reciprocation –

is this the next big thing in instrumentation?

Dr Eleanor O'Sullivan: Smoking cessation for the GDP – why and how?

Sheila Scott: Strategies for success

UCC Dental Student's Elective Fund

The Branch again donated €1,000 to the Final Year Dental Student's Elective Fund.

Dr Maire Brennan

Secretary, Munster Branch

North Munster Branch

Branch Officers

President – Dr Eoin Mullane

Secretary – Dr Joe Callanan

Treasurer – Dr Eamon Noonan

The North Munster Branch held its Annual General Meeting on Tuesday November 20, 2012, in The Strand Hotel, Limerick.

The Branch has hosted three recent meetings, also in the Strand Hotel. On January 29, Dr Michael Gilbride spoke on 'Pitfalls in oral surgery (how to avoid the Dental Council)'. On February 26, the speaker was Dr Emily Clarke on 'The role of full mouth disinfection and antibiotics in the treatment of periodontal disease'. On March

26, Dr Padraig McAuliffe delivered a lecture on ‘Practical tips for crown and bridge in practice’. These meetings were sponsored by Swordfish Medical and 3M Dental.

On April 30, the Branch will host a half-day hands-on course with Dr Eoin Mullane in the Strand Hotel from 2.00pm to 6.00pm. The Branch AGM will take place on the last Tuesday in May.

Dr Joe Callanan

Secretary, North Munster Branch

North Western Branch

September saw another good turn out by north west dentists for Mouth Cancer Awareness Day. Dr Niamh Boyle, a local oral surgeon, had us all well prepared with her talk, which was delivered before the big day. We have also been fortunate to be one of the venues for the CPD roadshow, and we have welcomed two of the teams for their presentations. Turn outs at all the events have been good, and membership numbers in the branch have remained strong.

The North West Branch is represented well at Presidential level, with myself as President of the Association and Dr Padraig Halvey as President of the HSE Dental Surgeons Group. We were also fortunate to have the privilege of nominating the President Elect, and we were delighted when Dr Peter Gannon accepted our nomination. Peter will become President of the Association in 2014.

Dr Andrew Bolas

North West Branch representative

South Eastern Branch

President: Dr Ian Fitzgerald

Secretary: Dr Eimear Norton

On June 7, 2012, an evening meeting (7.30pm-9.00pm) was held in the Viking Ramada Hotel in Waterford. The speakers were Dr Melissa Lee, on ‘Periodontal Regeneration’, and Dr Ronan Fox, who discussed and demonstrated the physics forceps.

On September 12 we had a lecture on Mouth Cancer Awareness

Day in Hotel Kilkenny, and the CPD Roadshow reached us on September 15.

On September 27, an afternoon session (2.00pm-6.00pm) was held in Faithlegg House Hotel in Waterford with guest speaker Dr Ken Lee from Vancouver, British Columbia, Canada. Dr Lee spoke about a multidisciplinary approach to patient care involving prosthodontics, periodontics and orthodontics. Participants sat down for dinner afterwards.

On October 25, an evening meeting was held in Hotel Minella, Clonmel. Speaking on the night were Dr Arthur O’Connor on prosthodontics, and Dr Andrew Norris on oral surgery.

The Branch held its ASM on February 22, 2013, in the Ormonde Hotel, Kilkenny. Speakers on the day were Dr Frank Burke on prosthodontics, Dr Justin Moloney on oral surgery, Dr Eleanor O’Sullivan on smoking cessation, and Dr John Lordan on endodontics. Lectures were followed by table demonstrations, and a strong trade show was present. The AGM followed the day’s academic events. Dr Eimear Norton became President and Dr Ian Fitzgerald became Secretary. A dinner was held that night in Zuni restaurant.

Dr Ian Fitzgerald

President, South Eastern Branch

Western Branch

The Western Branch has seen a significant increase in membership numbers in the past year with the total number of members now 141. There were few meetings over the course of the year, but these were well attended. The Saturday morning CPD roadshow meetings were very popular and we are thankful to the speakers who travelled west for both of those days.

Our Branch Committee is not active at the moment and it is important that a few members take on this responsibility.

Dr Peter Gannon

Western Branch

FINANCIAL REPORT
2012

DIRECTORS' REPORT

THE BOARD OF DIRECTORS:

| | | | | |
|---------------|--------------|--------------|-----------------|--------------|
| Ryan Hennessy | James Turner | Andrew Bolas | Conor McAlister | Ray McCarthy |
| Mark Condon | Nuala Carney | Seán Malone | Patrick Halvey | |

COMPANY SECRETARY: Mark Condon

REGISTERED OFFICE: Unit 2, Leopardstown Office Park, Sandyford, Dublin 18

AUDITOR: Grant Thornton, Chartered Accountants & Registered Auditor, 24-26 City Quay, Dublin 2

BANKERS: Bank of Ireland, 1 Main Street, Dundrum, Dublin 14

SOLICITORS: O'Connor & Co., 8 Clare Street, Dublin 2

The directors have pleasure in presenting their report and the financial statements of the company for the year ended December 31, 2012.

Principal activities and business review

The principal activity of the company during the year was the provision of support services and information for its dentist members and it is envisaged that this will continue to be the company's main activity.

In 2012, The Irish Dental Union began to represent the members. In this regard, The Irish Dental Association Limited is focused on professional advocacy, education and scientific publishing and seeks to promote the education of the dental profession and the attainment of optimum oral health.

The directors are satisfied with the company's performance during the year and look forward to continued improvement in the future.

Results

The results for the year are set out in the company profit and loss account on page 32. The directors have not recommended a dividend.

Financial risk management objectives and policies

The company has budgetary and financial reporting procedures, supported by appropriate key performance indicators, to manage credit, liquidity and other financial risk. All key financial figures are monitored on an ongoing basis.

Important events since the year end

There have been no significant events affecting the company since the year end.

Directors

The directors and Secretary who served the company during the year were as follows:

| | |
|-----------------|-------------------------------|
| James Turner | |
| Andrew Bolas | |
| Conor McAlister | |
| Ray McCarthy | |
| Mark Condon | |
| Ryan Hennessy | (Appointed November 30, 2012) |
| Nuala Carney | (Appointed May 17, 2012) |
| Seán Malone | (Appointed May 17, 2012) |
| Patrick Halvey | (Appointed November 30, 2012) |
| William Davis | (Resigned May 17, 2012) |
| Michael Crowe | (Resigned May 17, 2012) |
| Peter Gannon | (Resigned May 17, 2012) |
| Jim McCafferty | (Resigned November 30, 2012) |

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable Irish law and Generally Accepted Accounting Practice in Ireland including the accounting standards issued by the Accounting Standards Board and published by The Institute of Chartered Accountants in Ireland.

◆ DIRECTORS' REPORT

Irish company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors confirm that they have complied with the above requirements in preparing the financial statements.

Directors' responsibilities

The directors are responsible for keeping proper books of account that disclose with reasonable accuracy at any time the financial

position of the company and enable them to ensure that the financial statements are prepared in accordance with accounting standards generally accepted in Ireland and comply with the Companies Acts, 1963 to 2012. The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

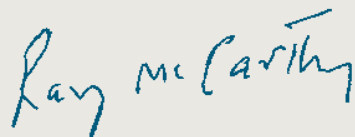
Books of account

The directors believe that they have complied with the requirements of Section 202 of the Companies Act, 1990 with regard to books of account by employing personnel with appropriate expertise and by providing adequate resources to the financial function. The books of account of the company are maintained at Unit 2 Leopardstown Office Park, Sandyford, Dublin 18.

Auditor

The auditors, Grant Thornton, will continue in office in accordance with section 160(2) of the Companies Act 1963.

Signed on behalf of the directors



Ray McCarthy Director



Nuala Carney Director

Approved by the directors on March 25, 2013

INDEPENDENT AUDITORS' REPORT

We have audited the financial statements of The Irish Dental Association Limited for the year ended December 31, 2012, on pages 32 to 39 which have been prepared under the historical cost convention and the accounting policies set out on page 35.

Respective responsibilities of directors and auditor

As described in the statement of directors' responsibilities on pages 29 to 30, the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and Generally Accepted Accounting Practice in Ireland including the accounting standards issued by the Accounting Standards Board and published by the Institute of Chartered Accountants in Ireland.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

This report is made solely to the company's members, as a body, in accordance with Section 193 of the Companies Act, 1990. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

We report to you our opinion as to whether the financial statements give a true and fair view, in accordance with Generally Accepted Accounting Practice in Ireland, and are properly prepared in accordance with the Companies Acts, 1963 to 2012. We also report to you whether in our opinion: proper books of account have been kept by the company; whether, at the balance sheet date, there exists a financial situation requiring the convening of an extraordinary general meeting of the company; and, whether the information given in the directors' report is consistent with the financial statements. In addition, we state whether we have obtained all the information and explanations necessary for the purposes of our audit and whether the financial statements are in agreement with the books of account.

We also report to you if, in our opinion, any information specified by law regarding directors' remuneration and directors' transactions is not disclosed and, where practicable, include such information in our report.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatement within it.

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements:

- give a true and fair view, in accordance with Generally Accepted Accounting Practice in Ireland, of the state of the company's affairs as at December 31, 2012, and of its loss and cash flows for the year then ended; and,
- have been properly prepared in accordance with the requirements of the Companies Acts, 1963 to 2012.

We have obtained all the information and explanations we consider necessary for the purposes of our audit. In our opinion, proper books of account have been kept by the company. The financial statements are in agreement with the books of account.

In our opinion the information given in the Directors' Report on pages 29 to 30 is consistent with the financial statements.

ANTHONY O'CARROLL FCA

For and on behalf of

GRANT THORNTON

24-26 City Quay

Chartered Accountants

Dublin 2 & Registered Auditor

March 25, 2013

◆ FINANCIAL REPORT

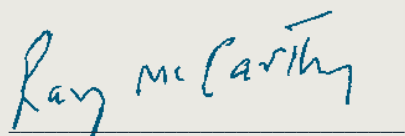
PROFIT AND LOSS ACCOUNT for the year ended December 31, 2012

| | Note | 2012 € | 2011 € |
|--|------|----------------|----------------|
| Gross profit | | 485,966 | 464,623 |
| Administrative expenses | | 542,690 | 621,971 |
| Operating loss | 2 | (56,724) | (157,348) |
| Interest receivable | 4 | 2,972 | 2,107 |
| Interest payable and similar charges | 5 | (5,301) | (6,595) |
| Loss on ordinary activities before taxation | | (59,053) | (161,836) |
| Tax on loss on ordinary activities | 6 | - | (3,710) |
| Loss for the financial year | | (59,053) | (158,126) |
| Balance brought forward | | 833,697 | 991,823 |
| Balance carried forward | | <u>774,644</u> | <u>833,697</u> |

All of the activities of the company are classed as continuing.

The company has no recognised gains or losses other than the results for the year as set out above.

These financial statements were approved by the directors on March 25, 2013 and are signed on their behalf by:



Ray McCarthy, Director



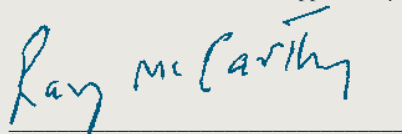
Nuala Carney, Director

The notes on pages 35 to 39 form part of these financial statements.

BALANCE SHEET for the year ended December 31, 2012

| | Note | 2012 € | € | 2011 € | € |
|---|------|----------------|------------------|----------------|------------------|
| Fixed assets | | | | | |
| Tangible assets | 7 | | 1,319,344 | | 1,343,178 |
| Current assets | | | | | |
| Debtors | 8 | 151,005 | | 174,098 | |
| Cash at bank and in hand | | 188,124 | | 118,577 | |
| | | <u>339,129</u> | | <u>292,675</u> | |
| Creditors: Amounts falling due within one year | 9 | 393,711 | | 293,564 | |
| | | <u>393,711</u> | | <u>293,564</u> | |
| Net current liabilities | | | (54,582) | | (889) |
| Total assets less current liabilities | | | <u>1,264,762</u> | | <u>1,342,289</u> |
| Creditors: | | | | | |
| Amounts falling due after more than one year | 10 | | 232,130 | | 250,604 |
| | | | <u>232,130</u> | | <u>250,604</u> |
| | | | <u>1,032,632</u> | | <u>1,091,685</u> |
| Reserves | | | | | |
| Other reserves | 12 | | 257,988 | | 257,988 |
| | 13 | | 257,988 | | 257,988 |
| Profit and loss account | | | 774,644 | | 833,697 |
| | | | <u>774,644</u> | | <u>833,697</u> |
| Members' funds | | | <u>1,032,632</u> | | <u>1,091,685</u> |

These financial statements were approved by the directors and authorised for issue on March 25, 2013, and are signed on their behalf by:



Ray McCarthy, Director



Nuala Carney, Director

The notes on pages 35 to 39 form part of these financial statements.

◆ FINANCIAL REPORT

CASH FLOW STATEMENT for the year ended December 31, 2012

| | Note | 2012 € | € | 2011 € | € |
|--|------|-----------|----------|-----------|-----------|
| Net cash inflow/(outflow) from operating activities | 14 | | 191,727 | | (160,206) |
| Returns on investments and servicing of finance | | | | | |
| Interest received | | 2,972 | | 2,107 | |
| Interest paid | | (5,301) | | (6,595) | |
| Net cash outflow from returns on investments and servicing of finance | | | (2,329) | | (4,488) |
| Taxation | | | (598) | | 10,862 |
| Capital expenditure | | | | | |
| Payments to acquire tangible fixed assets | | (10,496) | | (4,086) | |
| Net cash outflow from capital expenditure | | | (10,496) | | (4,086) |
| Cash inflow/(outflow) before financing | | | 178,304 | | (157,918) |
| Financing | | | | | |
| Repayment of bank loans | | (17,962) | | (17,503) | |
| Net cash outflow from financing | | | (17,962) | | (17,503) |
| Increase/decrease in cash | 15 | | 160,342 | | (175,421) |

The notes on pages 35 to 39 form part of these financial statements.

1. ACCOUNTING POLICIES

Basis of accounting

The financial statements are prepared in accordance with generally accepted accounting principles under the historical cost convention and comply with financial reporting standards of the Accounting Standards Board, as promulgated by the Institute of Chartered Accountants in Ireland, and Irish statute comprising the Companies Acts, 1963 to 2012.

Turnover

The turnover shown in the profit and loss account represents amounts invoiced during the year.

Fixed assets

All fixed assets are initially recorded at cost.

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Freehold land and buildings – 2% straight line

Fixtures, fittings and equipment – 20% straight line

Finance lease agreements

Where the company enters into a lease which entails taking

substantially all the risks and rewards of ownership of an asset, the lease is treated as a finance lease. The asset is recorded in the balance sheet as a tangible fixed asset and is depreciated in accordance with the above depreciation policies. Future instalments under such leases, net of finance charges, are included within creditors. Rentals payable are apportioned between the finance element, which is charged to the profit and loss account on a straight line basis, and the capital element which reduces the outstanding obligation for future instalments.

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

Post-retirement benefits

The company has agreed to provide certain additional post-retirement benefits to selected senior employees. The estimated cost of providing such benefits is charged against profits on a systematic basis over the employees' working lives within the company.

Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

2. OPERATING LOSS

| Operating loss is stated after charging: | 2012 € | 2011 € |
|---|-----------|-----------|
| Directors' remuneration | – | – |
| Depreciation of owned fixed assets | 34,330 | 32,901 |
| Auditor's remuneration – as auditor | 9,102 | 9,609 |
| Operating lease costs – plant and equipment | 4,970 | 5,986 |
| | = | = |

◆ FINANCIAL REPORT

3. PARTICULARS OF EMPLOYEES

| The average number of staff employed by the company during the financial year amounted to: | 2012 | 2011 |
|--|------|------|
| | No | No |
| Number of administrative staff | 9 | 9 |

| The aggregate payroll costs of the above were: | 2012 | 2011 |
|--|----------------|----------------|
| | € | € |
| Wages and salaries | 230,377 | 252,665 |
| Social welfare costs | 24,417 | 24,809 |
| Other pension costs | 17,748 | 26,102 |
| | <u>272,542</u> | <u>303,576</u> |

4. INTEREST RECEIVABLE

| | 2012 | 2011 |
|--------------------------|--------------|--------------|
| | € | € |
| Bank interest receivable | <u>2,972</u> | <u>2,107</u> |

5. INTEREST PAYABLE AND SIMILAR CHARGES

| | 2012 | 2011 |
|------------------------------------|--------------|--------------|
| | € | € |
| Interest payable on bank borrowing | <u>5,301</u> | <u>6,595</u> |

6. TAXATION ON ORDINARY ACTIVITIES

| (a) Analysis of charge in the year | 2012 | 2011 |
|------------------------------------|----------|----------------|
| | € | € |
| Current tax: | | |
| Corporation tax | - | - |
| Over/under provision in prior year | - | (3,710) |
| Total current tax | <u>-</u> | <u>(3,710)</u> |

| (b) Factors affecting current tax charge | 2012 € | 2011 € |
|--|-----------|-----------|
| The tax assessed on the loss on ordinary activities for the year is higher than the standard rate of corporation tax in Ireland of 12.50% (2011 – 12.50%). | | |
| Loss on ordinary activities before taxation | (59,053) | (161,836) |
| Loss on ordinary activities by rate of tax | (7,382) | (20,230) |
| Expenses not deductible for tax purposes | 162 | 2,580 |
| Timing differences | 2,855 | (2,377) |
| Adjustments to tax charge in respect of previous periods | – | (3,710) |
| Additional tax arising on profits chargeable at 25% | 389 | 385 |
| Losses carried forward | 3,976 | 19,642 |
| Total current tax (note 6(a)) | – | (3,710) |

7. TANGIBLE FIXED ASSETS

| | Land and buildings freehold € | Fixtures, fittings and equipment € | Total € |
|-----------------------------|----------------------------------|---------------------------------------|------------------|
| Cost | | | |
| At January 1, 2012 | 1,500,588 | 165,485 | 1,666,073 |
| Additions | – | 10,496 | 10,496 |
| At December 31, 2012 | <u>1,500,588</u> | <u>175,981</u> | <u>1,676,569</u> |
| Depreciation | | | |
| At January 1, 2012 | 179,633 | 143,262 | 322,895 |
| Charge for the year | 25,762 | 8,568 | 34,330 |
| At December 31, 2012 | <u>205,395</u> | <u>151,830</u> | <u>357,225</u> |
| Net book value | | | |
| At December 31, 2012 | <u>1,295,193</u> | 24,151 | <u>1,319,344</u> |
| At December 31, 2011 | <u>1,320,955</u> | 22,223 | <u>1,343,178</u> |

◆ FINANCIAL REPORT

8. DEBTORS

| | 2012 € | | 2011 € |
|--------------------------------|----------------|--|----------------|
| Amounts due from related party | – | | 25,000 |
| Other debtors | 138,752 | | 136,774 |
| Prepayments and accrued income | 12,253 | | 12,324 |
| | <u>151,005</u> | | <u>174,098</u> |

All amounts are receivable within one year.

9. CREDITORS: Amounts falling due within one year

| | 2012 € | | 2011 € |
|--------------------------------|----------------|--|----------------|
| Bank loans and overdrafts | 17,501 | | 107,784 |
| Corporation tax | 308 | | 906 |
| PAYE and social welfare | 19,767 | | 22,616 |
| Amounts due from related party | 149,237 | | – |
| Accruals and deferred income | 206,898 | | 162,258 |
| | <u>393,711</u> | | <u>293,564</u> |

The following liabilities disclosed under creditors falling due within one year are secured by the company:

| | | | |
|------------|---------------|--|---------------|
| Bank loans | <u>17,501</u> | | <u>16,989</u> |
|------------|---------------|--|---------------|

The bank loans due within one year are secured on the property at Unit 2 Leopardstown Office Park, Sandyford, Dublin 18.

10. CREDITORS: Amounts falling due after more than one year

| | 2012 € | | 2011 € |
|------------|----------------|--|----------------|
| Bank loans | <u>232,130</u> | | <u>250,604</u> |

The bank loans due after one year are secured on the property at Unit 2 Leopardstown Office Park, Sandyford, Dublin 18.

11. RELATED PARTY TRANSACTIONS

The Irish Dental Association Limited is related to The Irish Dental Union and during the year, The Irish Dental Association collected subscriptions on behalf of The Irish Dental Union of €675,115 (2011: €632,590). The Irish Dental Association Limited paid expenses totalling €500,878 (2011: €616,946) during the year. The balance owing to The Irish Dental Union at the year end was €149,237 (2011: €25,000 due from The Irish Dental Union).

No other transactions with related parties were undertaken such as are required to be disclosed under Financial Reporting Standard 8.

12. COMPANY LIMITED BY GUARANTEE

The company is limited by guarantee and therefore does not have any authorised or issued shares. The maximum contribution required by each member is €1.27.

13. OTHER RESERVES

| | 2012 | | 2011 | |
|----------------------------|----------------|--|----------------|--|
| | € | | € | |
| Capital redemption reserve | <u>257,988</u> | | <u>257,988</u> | |

14. RECONCILIATION OF OPERATING LOSS TO NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES

| | 2012 | | 2011 | |
|---|----------------|--|------------------|--|
| | € | | € | |
| Operating loss | (56,724) | | (157,348) | |
| Depreciation | 34,330 | | 32,901 | |
| Decrease/(increase) in debtors | 23,093 | | (78,010) | |
| Increase in creditors | 191,028 | | 42,251 | |
| Net cash inflow/(outflow) from operating activities | <u>191,727</u> | | <u>(160,206)</u> | |

15. RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT

| | 2012 | | 2011 | |
|---|---------|-----------------|-----------|------------------|
| | € | € | € | € |
| Increase/(decrease) in cash in the period | 160,342 | | (175,421) | |
| Net cash outflow from bank loans | 17,962 | | 17,503 | |
| | | 178,304 | | (157,918) |
| Change in net debt | | 178,304 | | (157,918) |
| Net debt at January 1, 2012 | | (239,811) | | (81,893) |
| Net debt at December 31, 2021 | | <u>(61,507)</u> | | <u>(239,811)</u> |

16. ANALYSIS OF CHANGES IN NET DEBT

| | | At Jan 1, 2012 | Cash flows | At Dec 31, 2012 |
|-----------|--------------------------|-------------------|----------------|--------------------|
| | | € | € | € |
| Net cash: | Cash in hand and at bank | 118,577 | 69,547 | 188,124 |
| | Overdrafts | (90,795) | 90,795 | - |
| | | <u>27,782</u> | <u>160,342</u> | <u>188,124</u> |
| Debt: | Debt due within one year | (16,989) | (512) | (17,501) |
| | Debt due after one year | (250,604) | 18,474 | (232,130) |
| | | <u>(267,593)</u> | <u>17,962</u> | <u>(249,631)</u> |
| Net debt | | <u>(239,811)</u> | <u>178,304</u> | <u>(61,507)</u> |

◆ FINANCIAL REPORT

MANAGEMENT INFORMATION for the year ended December 31, 2012

The following pages do not form part of the statutory financial statements which are the subject of the independent auditor's report on pages 31.

DETAILED PROFIT AND LOSS ACCOUNT for the year ended December 31, 2012

| | € | 2012 € | € | 2011 € |
|---|---------|-----------------|---------|------------------|
| INCOME | | | | |
| Member subscriptions | | 168,780 | | 158,147 |
| Journal/ad sales | | 24,096 | | 22,622 |
| Accreditation | | 147,663 | | 144,864 |
| Fundraising income | | 52,846 | | – |
| Other income | | 2,421 | | 661 |
| Surplus from Ploughing Championship | | – | | 7,515 |
| Surplus from Annual Conference | | 68,249 | | 119,521 |
| Surplus from Public Dental Surgeons Seminar | | 11,901 | | 11,184 |
| Surplus from training courses | | 10,010 | | 109 |
| | | <u>485,966</u> | | <u>464,623</u> |
| OVERHEADS | | | | |
| Wages and salaries | 230,377 | | 252,665 | |
| Employers PRSI | 24,417 | | 24,809 | |
| Staff pension contributions | 17,748 | | 26,102 | |
| Rates and water | 5,009 | | 6,122 | |
| Light and heat | 2,734 | | 2,843 | |
| Insurance | 2,035 | | 2,684 | |
| Repairs and maintenance | 11,277 | | 12,091 | |
| Cleaning | 780 | | 527 | |
| Estate service charge | 601 | | 982 | |
| Members' compensation | 4,800 | | 46,000 | |
| Travel and subsistence | 17,958 | | 17,569 | |
| Presidential expenses | 3,989 | | 6,381 | |
| Telephone | 6,673 | | 8,094 | |
| Equipment leasing charges | 4,970 | | 2,105 | |
| Printing, stationery and postage | 53,212 | | 68,034 | |
| VHI | 8,521 | | 10,071 | |
| Meetings, delegations and courses | 12,026 | | 9,175 | |
| Sundry expenses | 3,895 | | 9,077 | |
| Subscriptions and affiliation fees | 5,357 | | 11,733 | |
| Public relations and advertising | 13,776 | | 21,211 | |
| Website development | 17,298 | | 10,301 | |
| Legal and professional fees | 43,075 | | 21,030 | |
| Auditors remuneration | 9,102 | | 9,609 | |
| Depreciation charge | 34,330 | | 32,901 | |
| Bad debts written off | 1,837 | | – | |
| Operating lease: equipment | – | | 3,881 | |
| Bank charges | 6,893 | | 5,974 | |
| | | <u>542,690</u> | | <u>621,971</u> |
| Operating loss | | (56,724) | | (157,348) |
| Bank interest receivable | | 2,972 | | 2,107 |
| | | <u>(53,752)</u> | | <u>(155,241)</u> |
| Bank interest payable | | (5,301) | | (6,595) |
| Loss on ordinary activities | | <u>(59,053)</u> | | <u>(161,836)</u> |

MOTIONS

Motion Number 1:

“That the audited accounts and report thereon for the year ended December 31, 2012, be accepted.”

Proposed: Dr Ray McCarthy

Seconded: Dr Mark Condon

Motion Number 2:

“That this AGM appoints Grant Thornton, Chartered Accountants, as auditors to hold office until the conclusion of the next Annual General Meeting at which accounts are laid.”

Proposed: Dr Ray McCarthy

Seconded: Dr Mark Condon

Motion Number 3:

“That this AGM authorises the Directors to fix the remuneration of the auditors.”

Proposed: Dr Ray McCarthy

Seconded: Dr Mark Condon

Motion Number 4:

“That this AGM sanctions the combined annual subscription rates for members of the Irish Dental Association and the Irish Dental Union for 2013 as recommended by the Honorary Treasurer.”

Proposed: Dr Ray McCarthy

Seconded: Dr Mark Condon

Motion Number 5:

That Article 5.12 be amended to state as follows: “Entrance fees and annual subscriptions shall be such as the Board of Directors may determine at the final Board meeting in each calendar year”.

Proposed: Dr Ray McCarthy

Seconded: Dr Nuala Carney

